



Newsletter Nov 2007...*first edition*

## News

### Great response to Melbourne's West Export Network

Melbourne's West Export Network was officially launched on Friday 26 October 2007. The breakfast event was attended by 200 business people at the Clocktower Centre in Moonee Ponds. ....[click here for more](#)



## Programs

### "Expanding Your Enterprise for Overseas Markets"

#### What We Offer:

An opportunity to participate in a training program to:

- Undertake an assessment of your capacity to export
- Develop strategies for your entry into international markets

#### The Commitment:

- 21 hours of combined group and

### "Doing Business with the US Government" - 26 & 27 Nov 2007



#### About the Event:

This seminar will feature speakers from three key agencies: the US Defence Acquisition University (DAU), the Department of Army (DoA) and the General Services Administration (GSA). Their inside knowledge of the needs and buying plans of the US government will streamline data that is freely available online into useful business intelligence.

#### The Commitment:

one on one sessions

- Two full days

**When**

- Early 2008

**When**

- 8:30 am- 5:00 PM

- 26-27 November 2007

**The Cost:**

- Normally \$2000 but with government subsidy: only \$500

**Where**

Langham Hotel, Ballroom  
One Southgate Avenue, Southbank  
Melbourne, VIC, Australia  
Langham Hotel, Ballroom  
One Southgate Avenue, Southbank  
Melbourne, VIC, Australia

**To register contact: Daryl Wilson**

Email:

[daryl.wilson@wyndham.vic.gov.au](mailto:daryl.wilson@wyndham.vic.gov.au)

Tel: 9742 0916

**The Cost:** Free

**To Register go to:**

[www.austrade.gov.au/Event/ViewBookingDetails.aspx?Bck=Y&EventID=1046&StyleFolder=1417](http://www.austrade.gov.au/Event/ViewBookingDetails.aspx?Bck=Y&EventID=1046&StyleFolder=1417)

**Or** Call Austrade on 13 28 78